

NEW
YORK



ASSOCIATION OF
INDEPENDENT
ADJUSTERS,
INC.

1111 ROUTE 110, SUITE 320
FARMINGDALE, NY 11735

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BUFFALO, NY 14224
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SECRETARY - TREASURER
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FARMINGDALE, NY 11735
(631) 465-0877

REGIONAL - VICE PRESIDENT
MATTHEW D. SHERMAN
P.O. Box 447
CLIFTON PARK, NY 12065
(518) 240-1375

Professional — Expertise & Knowledge — Quality — Integrity—Service

June 19, 2023

Dear Sponsors & Guests:

On behalf of the New York Association of Independent Adjusters, Inc., we would like to invite you to attend our 82nd Annual Convention to be held at the High Peaks Resort in Lake Placid, NY on September 21st to 24th, 2023. Enjoy the first fall weekend in upstate New York.

In order to attend, your firm must Sponsor an Event by completing the Sponsorship Opportunity Form attached and if attending, please complete the Registration form and include all attendees from your firm.

The High Peaks Resort is situated in the Northern area of New York's Adirondack Mountains. Lake Placid is one of the best places to go for a scenic weekend and High Peaks Resort is located on Main Street right downtown. Enjoy strolling by local shops or taking the walking path around Mirror Lake.

On Thursday, September 21st, Convention Registration will begin at 2:00 pm followed by a Welcome Cocktail Reception and hors d'oeuvres at 5:30pm. The Hospitality Suite will be held Thursday, Friday, and Saturday evenings from 9:30 to 11:30 pm.

On Friday, September 22nd, breakfast at 7:30 am. The Golf Event will be held at the beautiful Whiteface Golf Club, 1st tee time will be at noon. The non-golfers will have lunch at The Peaks Sip & Paint Tavern while having a fun afternoon with Artist-led instructor, who will help you create your own masterpiece, while sipping on wine, beer, cider etc. Friday evening there will be a Cocktail Party followed by Dinner.

On Saturday, September 23rd breakfast at 7:30. Saturday afternoon we will be going to the Lake Placid Olympic Center Arenas & Museum Guided Tour including lunch. For those attendees that may be interested in "Curling", we have reserved the USA Rink & Instructor

EXECUTIVE COMMITTEE:

Tim Sheehan
Edward R. Reilly, IV
Douglas Galenza

ADVISORY COMMITTEE:

Chris Murray
Kimberlee Blake Labelle
Margaret A. Reilly
Stephen G. Ciurczak, CPCU
John Kiernan
Richard G. Winne
Michael Nardulli

MEMBERSHIP COMMITTEE:

Michael Erhardt

LIAISON COMMITTEE:

CHRIS MURRAY
Kimberlee Blake Labelle
Margaret A. Reilly
Stephen G. Ciurczak, CPCU
John Kiernan
Richard G. Winne
Michael Nardulli
Richard J. Umbach
Todd D. Mahoney
Erik Himelein
Charles J. Reilly, Jr.

EDUCATION:

Charles J. Reilly, Jr.
Edward R. Reilly, IV

LEGISLATIVE:

Thomas E. Erhardt
Erik Himelein
Charles J. Reilly, Jr.

GRIEVANCE:

Eileen Love

JOURNAL:

Margaret A. Reilly

WEBSITE:

Margaret A. Reilly

CORRESPONDING SECRETARY:

Dorothy B. Boyle

ADVISORY COUNSEL:

Cozen O'Connor

E & O BOND PROGRAM:

CPLIC—Claims Professional
Liability Insurance Program

from 4-5 pm. If you are interested in "Curling" please register quickly, as this event is limited to 30 people. Saturday evening there is a Cocktail Party followed by the Grand Banquet at 7:00pm. Jackets are suggested for Saturday Night Banquet.

Registration Form & payments should be submitted as follows:

Mail check: NYAIAI

**1111 Route 110, Suite 320
Farmingdale, NY 11735**

Website: nyadjusters.org

Fax: (631)465-0878

Email: nyaiai@aol.com

If attending, PLEASE register with the hotel as soon as you receive this Convention Packet by calling (518) 523-4411. Be sure to mention the New York Association of Independent Adjusters block of rooms. **Please remember the Cutoff Date for the hotel room block is 8/28/2023.**

**Hotel Deluxe Room \$249.00 plus tax per night Thursday to Sunday
(2 or 3 night minimum).**

The Convention provides an excellent opportunity to renew old friendships or make new ones, share in new technology and attend educational sessions. Should you have any questions, please feel free to contact Geoffrey LaMarche at 413-219-7941 or by email geoffreylamarche@lamarcheassociates.com or Dot Boyle (631)465-0877 or by email nyaiai@aol.com.

Very truly yours,

Geoffrey LaMarche

Geoffrey LaMarche
NYAIAI – Vice President
2023 Convention Chairman



N.Y. Association of Independent Adjusters, Inc.
2023 NYAIAI CONVENTION ~ SCHEDULE OF EVENTS

High Peaks Resort
2384 Saranac Ave.
Lake Placid, NY 12946
September 21st to 24th, 2023
518-523-4411

Thursday, 9/21/23

- 2:00 – 4:00 pm NYAIAI Registration: **Hotel Lobby**
- 4:00 – 5:30 pm Executive Committee Meeting: **Executive Committee Only**
- 5:30 – 7:30 pm Welcome Reception Cocktail Party & Hors D’oeuvres
- 9:30 – 11:30 pm Hospitality Suite

Friday, 9/22/23

- 7:30 – 10:00 am Breakfast
- 8:30 – 9:00 am General Membership Meeting: **NYAIAI Members Only**
- 9:15 – 11:00 am Liaison Committee Meeting: **NYAIAI Members & Company Members**
- 12:00 – 4:30 pm Golf Event & boxed lunch: **Whiteface Golf Club**
- 1:00 – 4:00 pm Non-Golf Event: **Lunch & High Peaks Sip & Paint**
- 6:00 – 7:00 pm Cocktail Reception
- 7:00 – 9:00 pm Dinner
- 9:30 – 11:30 pm Hospitality Suite

Saturday 9/23/23

- 7:30 – 10:00 am Breakfast
- 10:00 – 11:00 am **Education Session**: “General Market Trends & Construction Cost Escalation 2019 – 2023”
Speaker: Alexander Tartter, Assistant Vice President of J.S.Held, LLC

**N.Y. Association of Independent Adjusters, Inc.
2023 NYAIAI CONVENTION ~ SCHEDULE OF EVENTS**

**High Peaks Resort
2384 Saranac Ave.
Lake Placid, NY 12946
September 21st to 24th, 2023
518-523-4411**

Saturday, 9/23/23 (continued)

11:15 – 12:15 pm **Education Session:** “Subrogation updates, viable roots & best investigation practices”

Speaker: Marco Cercone, Partner of Rupp Pfalzgraf, LLC

1:00 – 2:00 pm **Lunch at Roamers’ Café**

2:00 – 4:00 pm **Lake Placid Olympic Center Group Tour ~ 1932, 1980,
USA Rinks & Museum**

4:00 – 5:00 pm **Curling Experience with instructor ~ USA Rink**

(Limited to 1st 30 registered people)

6:30 – 7:30 pm Cocktail Reception

7:30 – 10:00 pm Grand Banquet Dinner

10:00 – 11:30 pm Hospitality Suite

Sunday, 9/24/23

7:30 – 10:00 am Breakfast: Hotel Lobby

Departure – Have a Safe Trip Home!

NYAIAI Sponsor Convention Registration Form

NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.

82nd Annual Convention

September 21st, 22nd, 23rd & 24th, 2023

High Peaks Resort
2384 Saranac Avenue
Lake Placid, NY 12946
(518) 523-4411

<https://www.highpeaksresort.com>

REGISTRATION FEE:

Includes: Thursday's Welcome Reception, Breakfast (Friday, Saturday & Sunday), Hospitality Suite (Friday & Saturday), 2 Educational Sessions, Friday Golf at the Whiteface Golf Club & Lunch, Non-Golfers The High Peaks Sip & Paint, Saturday a Guided Tour of Arena Rinks, Lunch & Museum, Friday Night Cocktail Party & Dinner and Saturday Night Cocktail Party & Grand Banquet.

\$595.00 - SPONSOR

All Convention Events except Golf

\$495.00 - Spouse/Guest/Significant Other

"

Firm Name: _____

Name: _____

Firm Address: _____

Email: _____

Firm Tel. #: _____

NAME	REG. FEE \$		SPOUSE/GUEST	REG. FEE \$
Total			Total	

REGISTRATION MAY BE PAID ON WEBSITE: nyadjusters.org OR

or

Please make all checks payable to:

NY Association of Independent Adjusters, Inc.

Mail or email registration form to:

**1111 Route 110, Suite 320
Farmingdale, NY 11735
Attn: Dot Boyle
nyaiai@aol.com**

Registration Deadline: August 28th, 2023

2023 NYAIAI SPONSORSHIP PACKAGES

Diamond Sponsorship - \$ 2,500.00

Save \$ 200.00 Off One Registration Fee

- Saturday Night Banquet Dinner Reception
- Saturday Night Cocktail Party

Platinum Sponsorship - \$ 1,750.00

Save \$ 150.00 Off One Registration Fee

- Friday Night Dinner
- Friday Night Cocktail Party
- Saturday Tour of the Arena & Muesum

Gold Sponsorship - \$ 1,000.00

- Thursday Night Welcome Cocktail Reception
- Thursday Night Hospitality Suite
- Friday Non-Golfers Lunch & Peaks Paint Bar
- Friday Night Hospitality Suite
- Saturday Night Hospitality Suite

Silver Sponsorship - \$ 500.00

- Friday Breakfast
- Saturday Breakfast
- Sunday Breakfast
- Gift Bag Totes
- Gift Bag Items
- Golf Outing Lunch

Bronze Sponsorship - \$ 300.00

- Golf Outing Prizes

Please Complete & Return this entire form with your Sponsorship Pledge. We appreciate your Generosity and Thank You for your continued support. Your Sponsorship Pledge enables us to hold successful Conventions year after year.

Company Name: _____

Attendees: _____

Address: _____ **City/State/Zip** _____

Phone: _____ **Fax:** _____

Email: _____ **Name:** _____

Sponsorship Level: Diamond _____ **Platinum** _____ **Gold** _____ **Silver** _____ **Bronze** _____

Please find check enclosed in the amount of \$ _____

I will also bring a promotional gift/giveaways for the gift bag _____

Make payment to NYAIAI via Website or mail & return this form to:

NY Association of Independent Adjusters, Inc.,
1111 Route 110, Farmingdale, NY 11735
Any Questions please call - Geoff LaMarche or Email:
or Dot Boyle @ (631) 465-0877 or Email: nyaiai@aol.com

GOLF REGISTRATION FORM
NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.
82nd ANNUAL CONVENTION
Date: Friday, September 22nd, 2023
Time: 12:00 noon – 5:00 pm (1st Tee time noon)
Place: Whiteface Golf Club



Experience the beauty and challenge of one of the oldest golf courses, steeped in over 100 years of rich history. The 18-hole "Whiteface" course at the Whiteface Club & Resort facility in Lake Placid, New York features 6,490 yards of golf from the longest tees for a par of 72. The course rating is 71.5 and it has a slope rating of 123 on Blue grass. Designed by John Van Kleeck, the Whiteface golf course opened in 1898. Mark Sperling manages the course as the General Manager/CEO.

*373 Whiteface Inn Lane, Lake Placid, NY 12946
518-523-2551*

<https://whitefaceclubresort.com>

TOURNAMENT FORMAT: CAPTAIN AND CREW FOURSOMES

Prizes: 1st and 2nd Place, Closest to the Pin, Longest Drive

Cost: \$165.00 includes 18 Holes, Cart, Driving Range, Box Lunch and Prizes.

Golf Fee May Be Paid on the Website:

www.nyadjusters.org

OR

Mail Check Made Payable to:

**NY Association of Independent Adjusters, Inc.
1111 Route 110
Farmingdale, NY 11735**

Email Registration form to:

nyai@aiol.com

FOURSOME REQUESTED (or we will set up)	GOLF FEE
1	
2	
3	
4	
TOTAL	

Approximate Golf Score or Handicap: _____

Company Name: _____

Name: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

GOLF HOLE SPONSORSHIP: YES _____

ADD \$125.00

BEVERAGE SPONSORSHIP: YES _____

ADD \$125.00

GRAND TOTAL \$ _____

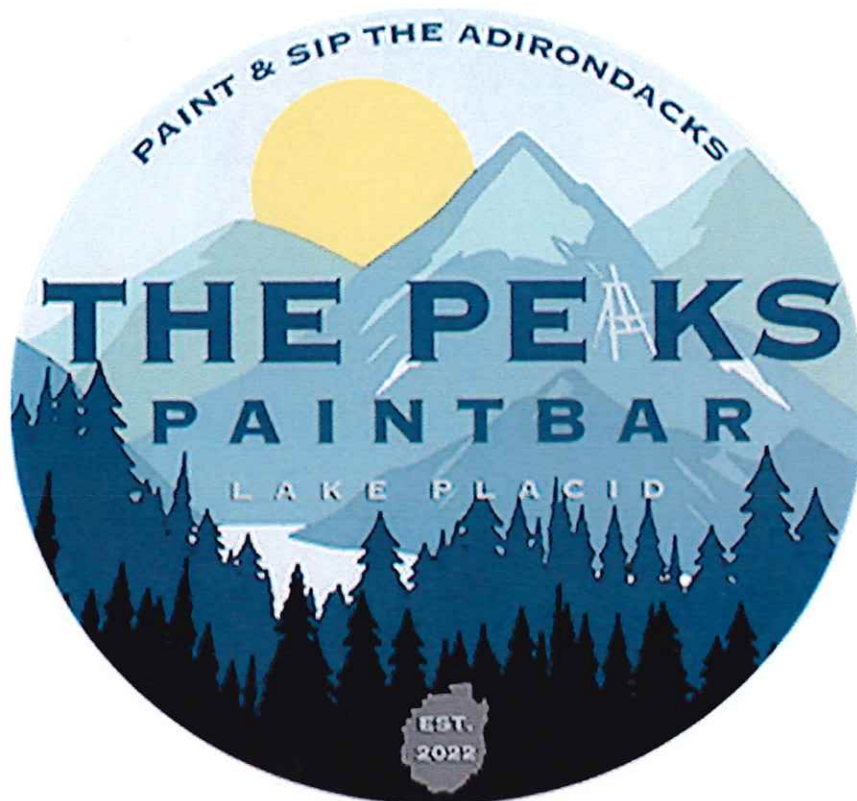
If you have any questions, please contact Geoffrey LaMarche
Cell: 413-219-7941 or Email: geoffreylamarche@lamarcheassociates.com

NON-GOLFERS REGISTRATION FORM ~ THE PEAKS PAINT & SIP BAR

NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.

82ND ANNUAL CONVENTION

Friday, September 22th, 2023 @ 12:00 noon



*The Peaks Paint Bar is located in town within walking distance from High Peaks Resort
The Peaks Paintbar is a **paint and sip** tavern. The artist-led instruction will help us create our own
masterpiece while we **sip** on **wine**, beer, cider, and enjoy a delicious lunch
Established in 2022 a unique experience for all guests.*

REGISTRATION FORM

<u>NAME</u>	<u>FEE</u>
1 _____	<u>INCLUDED IN REGISTRATION</u>
2 _____	<u>INCLUDED IN REGISTRATION</u>
3 _____	<u>INCLUDED IN REGISTRATION</u>
4 _____	<u>INCLUDED IN REGISTRATION</u>

Any questions, please call Geoffrey LaMarche (413) 291-7941 or Email: geoffreylamarche@lamarcheassociates.com

Dot Boyle at (631) 465-0877 or Email: nyaiai@aol.com

LAKE PLACID OLYMPIC CENTER ~ SATURDAY 9/23/2023

1:00 – 2:00 ~ Lunch at Roamers' Café

2:00 – 3:00 ~ Arena Tour of 1932, 1980 & USA Rinks

3:00 – 4:00 ~ Tour of Newly Remodeled Museum

4:00 – 5:00 ~ Curling Event, if interested, sign up below



It was at the Lake Placid Olympic Center in 1980 that the US men's hockey team toppled the Soviet Union on their way to winning the gold medal and 16-year-old figure skater Sonja Henie charmed the world, winning a gold medal in the 1932 Winter Olympics. But the glory isn't all behind us—every year the 7,700-seat 1980 Rink Herb Brooks Arena hosts national and international figure skating competitions, USA Hockey events, Stars on Ice, ECAC Hockey Championships & more. At the Olympic Museum we will see some of the best artifacts from throughout Olympic history including highlights from the 1932 and 1980 Olympics here in Lake Placid. The Gallery in the Conference Center is adjacent to the Olympic Center.

Please indicate how many people will be attending the **group tour** _____ # Attending

Please indicate how many people will be attending the **curling event** _____ # Attending

_____	Firm Name		
_____	Name	_____	Name
_____	Name	_____	Name
_____	Name	_____	Name
_____	Name	_____	Name