

NEW
YORK



ASSOCIATION OF

INDEPENDENT

ADJUSTERS,

INC.

1111 ROUTE 110, SUITE 320
FARMINGDALE, NY 11735

PRESIDENT
GEOFFREY LAMARCHE
P.O. Box 370
EAST GREENBUSH, NY 12061
(800) 738-0028

VICE PRESIDENT
MICHAEL ERHARDT
1111 ROUTE 110, STE. 320
FARMINGDALE, NY 11735
(631) 465-0877

SECRETARY/TREASURER
MICHAEL ERHARDT
1111 ROUTE 110, STE. 320
FARMINGDALE, NY 11735
(631) 465-0877

WEST REGIONAL - VICE PRESIDENT
MATTHEW D. SHERMAN
P.O. Box 447
CLIFTON PARK, NY 12065
(518) 240-1375

EAST REGIONAL - VICE PRESIDENT
EDWARD R. REILLY, IV
15 MAIDEN LANE, STE 708
NEW YORK, NY 10038
(212) 233-4646

Professional — Expertise & Knowledge — Quality — Integrity—Service

EXECUTIVE COMMITTEE:

Douglas Galenza
Chris James
James McElroy

ADVISORY COMMITTEE:

William Westfield
Chris Murray
Kimberlee Blake Labelle
Margaret A. Reilly
Stephen G. Ciureczak, CPCU
John Kiernan
Richard G. Winne
Michael Nardulli

MEMBERSHIP COMMITTEE:

Michael Erhardt

LIAISON COMMITTEE:

WILLIAM WESTFIELD
CHRIS MURRAY
Kimberlee Blake Labelle
Margaret A. Reilly
Stephen G. Ciureczak, CPCU
John Kiernan
Richard G. Winne
Michael Nardulli
Richard J. Umbach
Todd D. Mahoney
Erik Himelein
Charles J. Reilly, Jr.

EDUCATION:

Charles J. Reilly, Jr.
Edward R. Reilly, IV

LEGISLATIVE:

Thomas E. Erhardt
Erik Himelein
Charles J. Reilly, Jr.

GRIEVANCE:

Eileen Love

JOURNAL:

Margaret A. Reilly

WEBSITE:

Margaret A. Reilly

CORRESPONDING SECRETARY:

Dorothy B. Boyle

ADVISORY COUNSEL:

Cozen O'Connor

E & O BOND PROGRAM:

May 17, 2024

Dear Sponsors & Guests:

On behalf of the New York Association of Independent Adjusters, Inc., we would like to invite you to attend our 83rd Annual Convention to be held at The Sagamore Resort in Bolton Landing, NY on September 12th to 15th, 2024.

In order to attend, your firm must Sponsor an Event by completing the Sponsorship Opportunity Form attached. If attending, please also complete the Sponsor Registration Form and include all attendees from your firm.

The Sagamore Resort is located in New York's Adirondack Mountains. Lake George is one of the best places to go for a scenic weekend and is located on Main Street right downtown. Enjoy strolling by local shops in Bolton Landing or taking in all that the Sagamore Resort has to offer.

On Thursday, September 12th, Convention Registration will begin at 2:00 pm followed by a Welcome Cocktail Reception and hors d'oeuvres at 5:30pm.

On Friday, September 13th, breakfast will begin at 7:00 am. The Golf Event will be held at the beautiful Sagamore Golf Course, 1st tee time will be at noon. The non-golfers will have lunch at the Lighthouse Grill at noon followed by a sightseeing cruise at 1:30 pm. Friday evening there will be a Cocktail Party followed by Dinner.

On Saturday, September 14th breakfast will begin at 7:00. Saturday afternoon we will be on our own to enjoy the beautiful Lake George area or hop on the Sagamore Boat Cruise which leaves the hotel frequently throughout the afternoon. Saturday evening there is a Cocktail Party followed by the Grand Banquet at 7:00 pm. Jackets are suggested for Saturday Night Banquet.

Sponsorship, Registration & Golf Form payments should be submitted as follows:

**Mail check: NYAIAI
1111 Route 110, Suite 320
Farmingdale, NY 11735**

**Register Online: www.nyadjusters.org
Fax: (631)465-0878
Email: nyaiai@aol.com**

If attending, PLEASE register with the hotel as soon as you receive this Convention Packet by calling (518) 644-9400. Be sure to mention the New York Association of Independent Adjusters block of rooms. Please remember the Cutoff Date for the hotel room block is 8/14/2024.

Hotel Standard Room \$329.00 plus tax per night Thursday to Sunday

The Convention provides an excellent opportunity to renew old friendships or make new ones, share in new technology and attend educational sessions. Should you have any questions, please feel free to contact Mike Erhardt at (516) 314-7634 or by email merhardt@eacadjust.com or Dot Boyle (631) 465-0877 or by email nyaiai@aol.com.

Very truly yours,

Michael Erhardt

Michael Erhardt
NYAIAI – Vice President
2024 Convention Chairman



**N.Y. Association of Independent Adjusters, Inc.
2024 NYAIAI CONVENTION ~ SCHEDULE OF EVENTS**

**The Sagamore Resort
110 Sagamore Road
Bolton Landing, NY 12814
September 12th to 15th, 2024
(518) 743-6207**

Thursday, 9/12/24

- 1:00 – 4:00 pm NYAIAI Registration: **The Crown Room**
- 4:00 – 5:30 pm NYAIAI Executive Meeting (members only): **Empire Room**
- 5:30 – 7:30 pm Welcome Reception Cocktails & Hors D’oeuvres: **Veranda Overlook Terrace**
- 7:30 – 11:30 pm Dinner at Leisure

Friday, 9/13/24

- 7:00 – 10:00 am Breakfast
- 8:30 – 9:00 am NYAIAI General Membership Meeting (members only)
- 9:15 – 11:00 am Liaison Committee Meeting: **NYAIAI Members & Company Members**
- 12:00 – 5:00 pm Golf Event & boxed lunch: **Sagamore Golf Club**
- 1:00 – 4:00 pm Non-Golf Event: **Lunch @ the Lighthouse Grill & Sightseeing Boat Tour**
- 6:00 – 7:00 pm Cocktail Reception: **Lakeview Lawn**
- 7:00 – 9:00 pm Dinner: **Lakeview Lawn**
- 9:30 – 11:30 pm Hospitality: **Mountainview Campfire**

Saturday 9/14/24

- 7:00 – 10:00 am Breakfast
- 9:00 – 10:00 am **Education Session:**
Speaker: Paul Angelides, P.E., P.C.

**N.Y. Association of Independent Adjusters, Inc.
2024 NYAIAI CONVENTION ~ SCHEDULE OF EVENTS**

**The Sagamore Resort
110 Sagamore Road
Bolton Landing, NY 12814
September 12th to 15th, 2024
(518) 743-6207**

Saturday, 9/14/24 (continued)

10:15 – 11:15 pm **Education Session:**

Speaker: Mike Russo of T.J. Russo Consultants, Inc.

12:00 – 6:00 Free Time

2:00 pm Boat Ride on the Morgan-First Come First Served

6:00 – 7:00 pm Cocktail Reception: **Mountainview Terrace**

7:00 – 10:00 pm Grand Banquet Dinner: **Mountainview Terrace**

10:00 – 11:30 pm Hospitality Suite: **Mountainview Terrace**

Sunday, 9/24/23

7:00 – 10:00 am Breakfast

Departure – Have a Safe Trip Home!



2024 NYAIAI SPONSORSHIP PACKAGES

Diamond Sponsorship - \$ 2,500

Save \$250 Off One Registration Fee

- Saturday Night Cocktail Party
- Saturday Night Banquet Dinner Reception
- Saturday Night Mountainview Terrace
- Friday Non-Golfers Lunch & Event
- Friday Night Cocktail Party
- Friday Night Dinner
- Friday Night Mountainview Campfire
- Thursday Night Welcome Cocktail Reception
- Golf Outing Prizes
- Golf Outing Lunch
- Gift Bag Totes
- Gift Bag Items
- Friday thru Sunday Breakfast

Platinum Sponsorship - \$ 1,750

Save \$175 Off One Registration Fee

- Saturday Night Cocktail Party
- Saturday Night Mountainview Terrace
- Friday Night Cocktail Party
- Friday Night Dinner
- Friday Night Mountainview Campfire
- Gift Bag Totes
- Gift Bag Items
- Friday thru Sunday Breakfast

Gold Sponsorship - \$ 1,000

- Saturday Night Cocktail Party
- Saturday Night Mountainview Terrace
- Friday Night Cocktail Party
- Friday Night Mountainview Campfire

Silver Sponsorship - \$ 500

- Saturday Night Mountainview Terrace
- Friday Night Mountainview Campfire

Please complete & return this entire form with your Sponsorship Pledge. We appreciate your generosity & thank you for your continued support. Your Sponsorship Pledge enables us to hold successful Conventions year after year.

Company Name: _____

Attendees: _____

Address: _____ **City/State/Zip** _____

Phone: _____ **Fax:** _____

Email: _____ **Name:** _____

Sponsorship Level: Diamond _____, Platinum _____, Gold _____ or Silver _____

Please find check enclosed in the amount of \$ _____

I will also bring a promotional gift/giveaways for the gift bag _____

Make payment to NYAIAI via Website or Check Mail & return this form to:

**NY Association of Independent Adjusters, Inc.,
1111 Route 110, Suite 320, Farmingdale, NY 11735**

**Any Questions please call – Mike Erhardt (516) 314-7634 or Email: merhardt@eacadjust.com
or Dot Boyle (631) 465-0877 or Email: nyaiai@aol.com**

The Sagamore Resort Reservations:

NY ASSOCIATION OF INDEPENDENT ADJUSTERS

September 12TH – 14TH, 2024

Your reservation can be made using this [link](#).

- Click **“Select Dates”** & enter “Arrival & Departure” dates & “Number of Guests” & click **“Check Availability”**.
- Click on **“Room Types”** & select desired room type(s).
- Complete the reservation by filling in your contact and billing information. Fields in bold are required.

Guests can also make their reservations via our [website](#).

- Simply click **“Book Now”** on the upper right-side corner of the screen
- Select Code Type **“Group/Block Code”**
- Enter Group/Block Code: **0924NYAIA24**
- Click **“Check Availability”**
- Click **“Select Dates”** & enter Arrival & Departure dates, & number of guests.

Should guests require special assistance, they may call our reservations department directly at (866) 385-6221 and identify themselves as being with: **NY Association of Independent Adjusters**

All reservations must be made by the cut-off date of August 14, 2024.

URL ADDRESS:

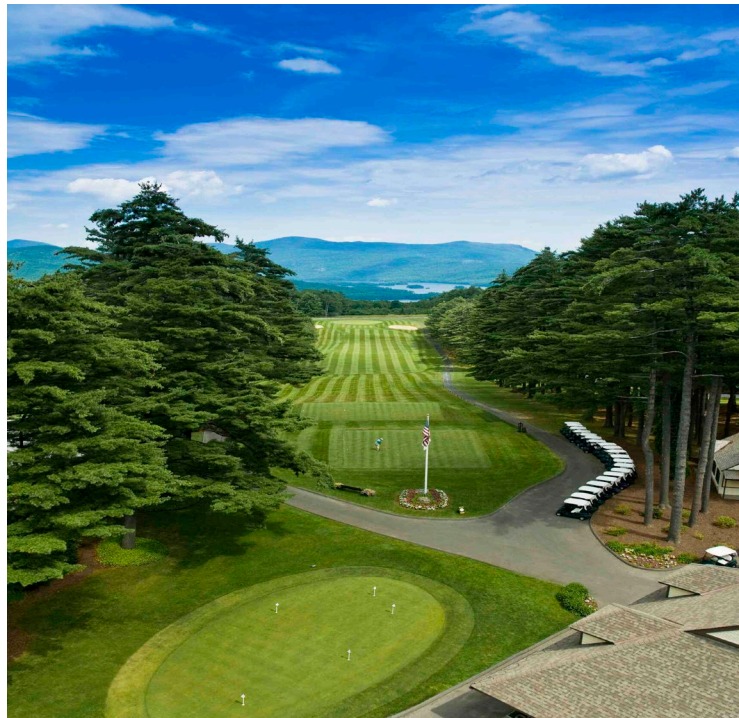
<https://reservations.opalcollection.com/sagamore/availability.asp?startDate=mm/dd/yyyy&endDate=mm/dd/yyyy&requesttype=invBlockCode&code=0924NYAIA24>



GOLF REGISTRATION FORM

NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC. 83RD ANNUAL CONVENTION

Friday, September 13th, 2024
Noon – 5:00 p.m.
Sagamore Golf Club
46 Cameron Road
Bolton Landing, NY 12814
(518) 644-9400



The Sagamore Resort continues to offer the finest golf in Lake George. Our 18-hole Donald Ross-designed course showcases breathtaking vistas of Lake George and the Adirondack Mountains along with naturally routed holes that provide challenges for players of all levels. They have an award-winning Pro Shop and dining overlooking the course's first hole.

Tournament Format: Scramble
Prizes: 1st & 2nd Place, Closest to the Pin, Longest Drive
Cost: \$200 includes 18 Holes, Cart, Driving Range, Box Lunch & Prizes.

Golf Fee May Be Paid on the Website: www.nyadjusters.org OR

Mail Check & Form Payable to: NY Association of Independent Adjusters, Inc.
1111 Route 110, Suite 320
Farmingdale, NY 11735
nyaiai@aol.com

FOURSOME REQUESTED (or we will set up)	GOLF FEE
1.	
2.	
3.	
4.	
TOTAL:	

Company Name: _____

Name: _____

Address: _____

Phone: _____ **Fax:** _____

Email: _____

GOLF HOLE SPONSORSHIP: YES _____

ADD \$150

BEVERAGE SPONSORSHIP: YES _____

ADD \$150

GRAND TOTAL \$ _____

**If you have any questions, please contact
Tom Erhardt @ terhardt@eacadjust.com**

NON-GOLFERS REGISTRATION FORM
LIGHTHOUSE LUNCH & SIGHTSEEING CRUISE
NEW YORK ASSOCIATION OF INDEPENDENT ADJUSTERS, INC.
83rd ANNUAL CONVENTION
Friday, September 13th, 2024 @ 1:00 pm



The Lighthouse Grill offers a beautiful deck overlooking Lake George while enjoying a delicious Lunch. After lunch you will board a magnificent boat and enjoy a narrated sightseeing cruise around the lake. Discover the local history of the Revolutionary and French & Indian Wars. Witness the geographic and physical locations of historical events that have been documented in time.

REGISTRATION FORM – Fee is included in Registration

NAME

E-MAIL ADDRESS

1	
2	
3	
4	

Please be sure to fill out this form and submit it to us so we have an accurate head count. Thank you.

Any questions, please call Mike Erhardt (516) 314-7634 or Email: merhardt@eacadjust.com

Dot Boyle at (631) 465-0877 or Email: nyaiai@aol.com